



THE ECONOMICS OF AUDITING

Advanced Cases in Assurance Services (ACCTG 521) Class 2 | MPAcc class of 2025

Agenda

Welcome and administration Information and uncertainty

- Economics of disclosure (information)
- Qualitative analysis: Analysis of Private Company Disclosure

Review

Information Verification

- Economics of auditing (information verification)
- Quantitative audit fee analysis



Review

Why do we expect firms to disclose or not disclose information?

What kinds of financial information do private firms disclose voluntarily?



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Information Verification: Demand for auditing and assurance









CONSEQUENCE

COMPLEXITY

CONFLICTS OF INTEREST

REMOTENESS



Explain with examples









CONSEQUENCE

COMPLEXITY

CONFLICTS OF INTEREST

REMOTENESS

Consequence: Groups 1, 2 & 3

Complexity: Groups 4, 5 & 6

Conflicts of interest: Groups 7 & 8

Remoteness: Groups 9 & 10



Economics of Audit Fees

If we think of auditing as an <u>economic good</u>, in a <u>competitive market</u>, then **audit fees** are a result of supply and demand factors

- Demand ↑ when information verification is more valuable
- Supply ↓ when audit requires more effort



Economics of audit fees discussion



Fees Billed by Deloitte & Touche

This table presents fees for professional audit and other services rendered by Deloitte & Touche for the fiscal years 2024 and 2023.



Year ended June 30,	2024	2023
Audit Fees	\$56,280,000	\$45,630,000
Audit-Related Fees	18,643,000	10,713,000
Tax Fees	6,334,000	5,049,000
All Other Fees	10,000	10,000
Total	\$81,267,000	\$61,402,000



Ernst & Young	2024 (\$)	2023
Audit Fees ⁽¹⁾	22,380,946	19,684,602
Audit-Related Fees ⁽²⁾	2,417,439	487,120
Tax Fees ⁽³⁾	3,435,193	3,864,411
All Other Fees ⁽⁴⁾	2,037,244	1,367,196
Total	30,270,822	25,403,329

Reason why firms pay higher audit fee	How to measure it
Size of the company	 A company's total assets

Lab

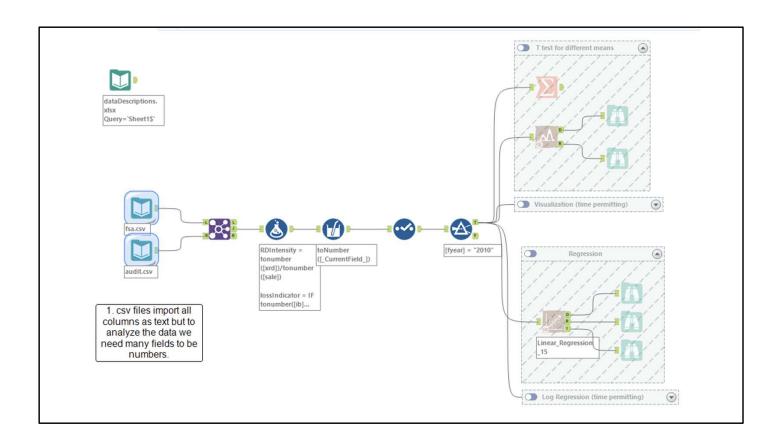
Quantitative audit fee analysis (lab and presentation)



Team activity

- 1. Labs demonstration and extension to test hypotheses:
 - 1. Larger firms pay more audit fees
 - 2. An incremental reason a firm would pay more
- 2. 1 min presentations at end of class (approx. 3:05pm).
- 3. Be prepared to have one team member share their screen (front of room).





Takeaways

- Conflicting incentives for firms to disclose and withhold information
- Conflicting incentives for firms to undertake audits (or information verification)
- Factors that influence demand for audit and therefore audit fee include:
 - Agency conflicts
 - Information asymmetry
 - Risk of intentional manipulation
 - Risk of unintentional errors



THANK YOU

